



Intel-based ODM Points Matrix

Eligible Countries / Regions: ASMO, EMEA, APJ

Effective upon launch date of Intel® Partner Alliance, unless otherwise set forth by Intel in writing, through March 31, 2021





The Intel® Partner Alliance Points (“Points”) Quarterly Matrix consists of products eligible to earn points on qualifying purchases.

Qualifying purchases:

Purchases of eligible Intel®-based ODM products that contain an eligible Intel® component, from an approved ODM.

Please visit the following URL for a list of approved ODMs. www.intel.com/content/www/us/en/secure/partner-alliance/membership/benefits/manufacturers/odm-approved-list.html

Eligibility:

Eligible Intel® Partner Alliance Roles:

- OEM
- Solution Provider
- Service Integrator (SI)
- Independent Software Vendor (ISV)
- Cloud Service Provider (CSP)

Eligible Countries/Regions:

- See last page

Exclusions:

Financial benefits, such as Points, are subject to additional qualifications and may not be available to all partners.

Maximum # of points:

Eligible partners may earn up to the CAP amount shown based on their badged Intel® Partner Alliance Tier.

Points offers for Specialties do not apply to the Matrix CAP and are not limited.

Intel® Partner Alliance Badged	Matrix CAP
Member	75,000 points
Gold	120,000 points
Titanium	250,000 points



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Eligible Countries/Regions

ASMO

Anguilla	Brazil	El Salvador	Mexico	Suriname
Antigua & Barbuda	Canada	Grenada	Nicaragua	Trinidad, Tobago
Argentina	Cayman Islands	Guadeloupe	Panama	United States
Aruba	Chile	Guatemala	Paraguay	Uruguay
Bahamas	Colombia	Guyana	Peru	Venezuela Virgin Islands
Barbados	Costa Rica	Haiti	Puerto Rico	
Belize	Dominican Republic	Honduras	Saint Lucia	
Bolivia	Ecuador	Jamaica	St. Kitts & Nevis	

EMEA

Albania	Czechia	Iraq	Malta	Russian Federation	Ukraine
Algeria	Denmark	Ireland	Moldova	Rwanda	United Arab Emirates
Andorra	Egypt	Israel	Monaco	Saudi Arabia	United Kingdom
Armenia	Estonia	Italy	Montenegro	Serbia Seychelles	Uzbekistan
Austria	Ethiopia	Jordan	Morocco	Slovakia Slovenia	Yemen
Azerbaijan	Finland	Kazakhstan	Mozambique	South Africa Spain	Zimbabwe
Bahrain	France	Kenya	Namibia	Sweden	
Belarus	Georgia	Kuwait	Netherlands	Switzerland	
Belgium	Germany	Kyrgyzstan	Nigeria	Tajikistan Tanzania	
Bosnia & Herzegovina	Ghana	Latvia	Norway	Tunisia	
Botswana	Gibraltar	Lebanon	Oman	Turkey	
Bulgaria	Greece	Libya	Poland	Turkmenistan	
Cameroon	Greenland	Liechtenstein	Portugal		
Cote d'Ivoire	Hungary	Lithuania	Qatar		
Croatia	Iceland	Luxembourg	Reunion		
Cyprus		Macedonia	Romania		

APJ

Australia	Malaysia	South Korea
Bangladesh	New Zealand	Sri Lanka
India	Pakistan	Taiwan
Indonesia	Philippines	Thailand
Japan	Singapore	Vietnam

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