

Sourcewell 020624-SYN

Private Wireless Services with Related Solutions

Term: May 3, 2024 – May 3, 2028

Option to renew for three (3) additional one-year periods through May 3, 2032

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada.

Sourcewell issued a public solicitation for Private Wireless Services with Related Solutions from which Supplier was awarded a contract.

Who Can Use Sourcewell (Public Sector) Contracts?

Sourcewell membership is open to all public sector end-user entities, including:

- Federal Governments
- State/Province Governments
- Municipal Governmental Entities
- K-12 Entities
- Higher Education Entities
- Nonprofit Entities
- Tribal Government
- Other Public Entities located in the United States and Canada

Awarded Manufacturers

Sourcewell - TD SYNEX Contract 020624-SYN focuses on Cradlepoint and Ericsson and covers all vendor offerings available at TD SYNEX. TD SYNEX and manufacturers' standard commercial certifications / authorizations are required for participation, in addition to any requirements specific to Public Sector or this contract.

Discounts / Product Offering including Not-To-Exceed (NTE) Pricing

- Cradlepoint NetCloud Private Networks – Ten percent (10%) Discount off MSRP
- Cradlepoint EP5G Private Networks – Ten percent (10%) Discount off MSRP
- TD SYNEX's Line Card included, over 1,400 IT manufacturers & Authorized Service Providers
 - Four percent (4%) Discount off MSRP/List
 - All manufacturing lines, (unless noted in *Exceptions below)
 - Exceptions - Two percent (2%) Discount off MSRP/List - Chromebooks, HP SmartBuys, Lenovo TopSeller Products & all other promotionally priced products, APC, Asus, Cisco, Crucial, Google, Global Knowledge Training, Microsoft Software, NEC, Netmotion, Seagate, & F5
 - Zero percent (0%) Discount off MSRP on non-discountable items.

Dealer / Value-Add Reseller (VAR) is free to offer additional discounts to the end user from the established contract price.

Authorized Dealer Program

TD SYNEX offers a Dealer Program that provides select reseller partners the ability to sell to Sourcewell members using this contract. The Dealer is authorized to invoice the Sourcewell member and accept payment on behalf of TD SYNEX, subject to the following requirements:

- Dealer quote will include the Sourcewell contract price and your cost from TD SYNEX
- End-user pricing can NOT exceed the Sourcewell Contract Price but can be discounted by the Dealer
- Dealer must identify all Sourcewell quotes and orders to TD SYNEX. Quotes can be obtained at Sourcewell@tdsynnex.com
- Both the End-user and Dealer POs should reference Sourcewell Contract number #020624-SYN.
- Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at TD SYNEX and signed Dealer Agreement. To participate, please send reach out to your TD SYNEX Public Sector Rep at Contracts@tdsynnex.com
- TD SYNEX and manufacturers' standard commercial certifications/authorizations are required for participation.

TD SYNEX Contacts

Team Contact: Sourcewell@TDSYNEX.com

Website: <https://www.synnecorp.com/us/govsolv/sourcewell/>

Contract Sales Reporting

Sales reporting requirements are handled at the time of sale for each transaction. Sales reporting consists of Reseller's Purchase Order issued to TD SYNnex and the end-user customer's Purchase Order issued to Reseller (the "Transaction Sales Report"). The Transactional Contract Sales Report shall be submitted to your designated TD SYNnex salesperson and to sourcewell@tdsynnex.com. Sales reporting requirements must be in compliance with the Agreement and will be a deliverable for each transaction.

Contract Administration Fees

- 0.80% or 80 Bps for Ericsson/Cradlepoint EP5G Products
- 0.80% or 80 Bps for Cradlepoint Products
- 2.00% or 200 Bps for all other Enterprise Products

Enterprise Products are products that are High-End enterprise class Datacenter Server/Storage that support cloud, AI/ML, and data center solutions, that require specific vendor authorization to purchase.

Enterprise Product Examples:

- Hewlett Packard Enterprise HPE Cray XD2000 supercomputer (The architecture can run proficiently with multiple generations of CPUs, GPUs, and interconnects. The HPE Cray EX is designed to support up to 256 dual socket nodes in a single cabinet, as well as support high-wattage CPUs and GPUs.)
- Cisco Nexus 9000 Series switch (400G-ready and 800G-capable with a power efficient distributed architecture. Managed by Cisco Enterprise Agreements.)
- HPE Aruba CS 8400 Series data center switches (High-performance 19.2Tbps switching (1.2Tbps/slot) capacity with up to 7.142Bpps for throughput.)

Commodity Products are all other products such as servers, networking equipment, and end-point devices such as desktop, laptop, tablets, and print devices. Also includes peripheral devices such as monitors, docking stations, UPS/power, telephony, furniture, and other accessories and supplies.

Commodity Product Examples:

- HP Inc. EliteBook 840G8 laptop
- Lexmark Color All-in-One 4-Series printer
- Apple iPad Pro 12.9-inch tablet
- Eaton 5P UPS backup power solution

- Logitech MX Master mouse

New vendors and products that are added during the period of the contract shall follow the same product classification as described above.

Additional Product Offering - Services:

Professional Services/Line Card: Professional Services may be performed under the contract by TD SYNEX Authorized Service Providers. Please reach out to: fieldservices@TDSYNEX.com with any questions.

TD SYNEX can offer a 50bs (0.50%) discount for one-time orders of \$250,000 or more. One-time orders must be placed on one purchase order with one ship to location.

Sourcewell participating entities will receive free UPS and/or FedEx ground shipping for products that ship directly from a TD SYNEX distribution center. This policy excludes expedited shipping costs (overnight, 2 day, etc.) and items over 150 pounds. OCONUS shipments, LTL shipments and/or items that require white glove services, liftgate services, and items such as heavyweight printers, wide format printers, large display and televisions, batteries, paper, furniture/shelving, and other heavy/bulky items that require special delivery.