



# Is your Customer Ready for a Grant?

TD SYNEX GOVSolv Grant Engagement  
Worksheet



- **Does the organization have funds readily available to put toward the project?** Funding agencies and organizations require local investment in a project. In the grant world this is called **Matching Funds** or **Seed Money**. The amount varies but is typically between 10% and 50%.
- **Does the organization have a grant or fund-raising department?** This would be the first stop to look for grant support.
- **Does the organization participate in any partnerships or consortiums?** Teaming with other organizations makes a stronger case for grant funding.
- **What is the timeline of the project?** Any procurement less than 6 months out would not provide sufficient time to allow the grant process to play out.
- **Who are the beneficiaries of the project?** Specific beneficiaries or target populations must be identified. The more beneficiaries the better the chances of obtaining funding.
- **What are the goals and objectives of the project?** There must be measurable and definable goals.
- **What happens to the project when the grant money runs out?** Grant funders take great care not to put an organization at financial risk to support a new project beyond the grant funding.
- **Is there a proposed budget for the project?** Any budget or financial statement should be as accurate as possible and realistic.
- **Who will manage the project?** Grant funders will want progress reports and final evaluations. Project managers with experience are highly prized.
- **Are you or your customer prepared to hire a grant consultant?** While there is a cost involved in securing the services of a grant consultant the benefits include a greater chance of winning a grant. (The average cost for grant writing services is \$500-\$800+)
- When you are ready, submit answers to these questions can be filled out via our online form, and our team vertical lead will be in touch! <https://www.synnecorp.com/us/govsolv/fundingsupport/> Thanks!

